

#### handmade linen clothes

Wholesale commercial proposal





Black Ficus is linen clothing family brand. It's a unique base in the area between minimalism and extravagance.

Comfortable and cozy clothes, perfect for everyday life.



This commercial offer is intended for multi-brand stores, concept stores, and brands we dream to work with.

- Our story and ideology
- Sewing technic and material details
- Catalog
- Wholesale conditions
- Delivery, tax, production time information

### Our story

#### Hi there! We are Ann and Nik – co-founders of Black Ficus.

We started our brand in 2015. We decided to use only natural linen fabric and simple cuts to make comfortable and stylish clothes.

We're inspired by the idea of creating clothes for all of life's moments. Wear them at home, on the go or even to a work meeting. Black Ficus makes multifunctional clothes that can be combined with your everyday wardrobe. In the era of fast fashion, we stand for conscious consumption and consideration for the environment.



- All items are handmade. We pay big attention for the quality. It is important to us that our items look cool both inside and out.
- We use only Oeko Tex Standard 100 certificate linen, which means no hazardous chemicals, pesticides, or heavy metals were used to produce it.
- We create handmade items, abiding by the principles of slow fashion. We do not use bulk tailoring and do not produce seasonal collections. Our designs are timeless.

### Why we love linen:



Flax cultivation and fabric production use much fewer natural resources than, for example, cotton production.

Linen is completely biodegradable and does not harm the environment.

Linen clothes are real slow fashion: they can be worn for a long time, and the fabric itself becomes softer and more pleasant over time.

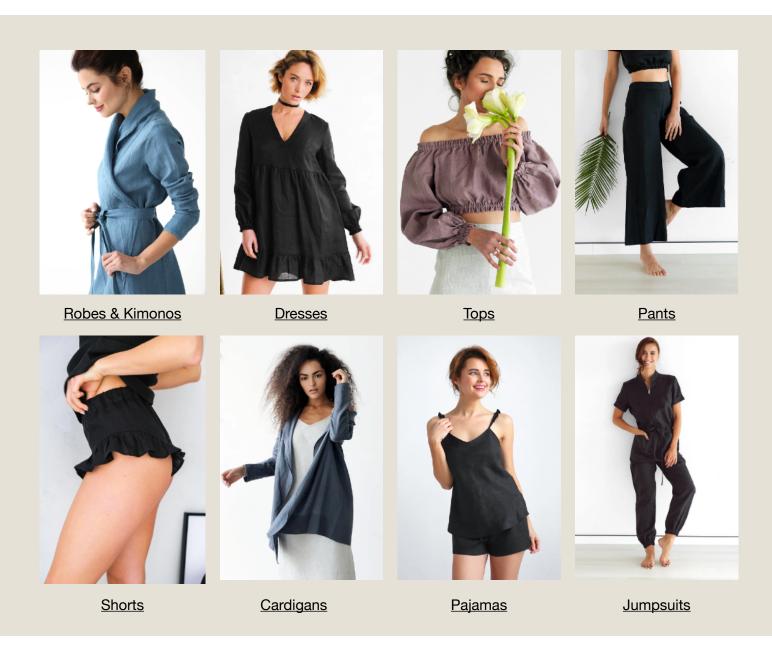
Pure fiber without synthetic impurities is hypoallergenic, allows the skin to breathe and has antiseptic qualities.

Noble imperfection — this is how we can describe the linen look and texture. All linen items look special. Also, linen looks really cool when it is wrinkled.

That's why we felt in love with linen...

# Catalog

We have about 100 unique men's and women's designs presented in different colors. Our <u>Etsy shop</u> has 360 active listings so in order to have a complete impression, we recommend to check it. You can also check our website **blackficus.com** 



## Our color palette



All the items can be made in these colors. You can also order color samples separately to see the colors live before ordering.

### Wholesale

The price is mostly depends on items quantity. The items can be made in different colors and sizes it doesn't effect the price. Some customization is also possible.

Quantity	Discount from Etsy price	Avg production time	Estimate delivery cost
10+ items	20 %	5-9 working days	25-40 USD
20+ items	30 %	7-12 working days	40-70 USD
30+ items	40 %	10-19 working days	70-120 USD



### Delivery

Our workshop is located in Ukraine and we ship worldwide. Standard delivery takes about working 7-14 days but it may take shorter or longer depending on customs.

Express delivery takes 3-5 working days.

We calculate shipping individually for every wholesale order. Price is vary from the parcel weight and destination country.



### Taxes

Depending on the country customs and import taxes may apply. Before confirming your order, we will coordinate this information with you to avoid any misunderstandings.

## Security and Trust



Our goal is to start a mutually beneficial and long-term cooperation. Since 2016 we sell on Etsy and have 15000 sales and 2800 reviews from our customers.

Read the reviews on Etsy

To start our cooperation we suggest to order the few items first to see the quality and the beauty of fabric yourself. We will also add the color samples.

When you decide with the quantity of your wholesale order we will calculate the final price and cost of delivery. We accept payments via PayPal and Credit Card.

We are always open for any questions and suggestions!

# Contact information (?)



The fastest way is to write us on Etsy and we will answer in 24 hours. Email us to info@blackficus.com Write with WhatsApp: +380932873665